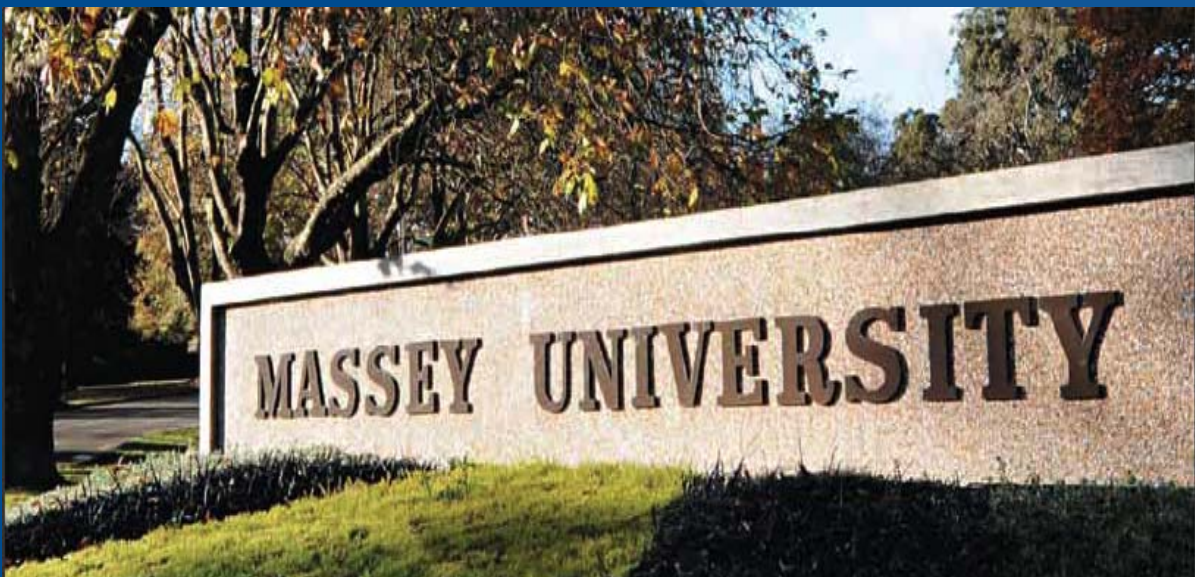


QUESTnet 2012

Network Transition – Cowboys Need Not Apply

Keith Linforth - Associate Director

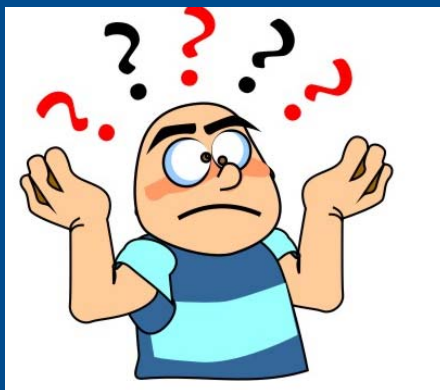
Setting the Context



Some Facts About Massey



The Problem



Our Approach

Network Infrastructure Deferred Maintenance Risk

Access Layer - discrete
Access Layer - chassis
Access Layer - supervisor
Access Layer - blades
Distribution - chassis
Distribution - supervisor
Distribution - blades
Wireless

Fleet Totals

End of Life Status (Obsolete)											
2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11	1Q12	2Q12	3Q12	4Q12	2013-2015
99						183					266
2											2
2											2
8							4				4
14	3										11
16											16
1											
226					151						75

Definition of end of life:

The last date to receive service and support for the product. After this date, all support services for the product are unavailable, and the product becomes obsolete

Access Layer - discrete
Access Layer - chassis
Access Layer - supervisor
Access Layer - blades
Distribution - chassis
Distribution - supervisor
Distribution - blades
Wireless

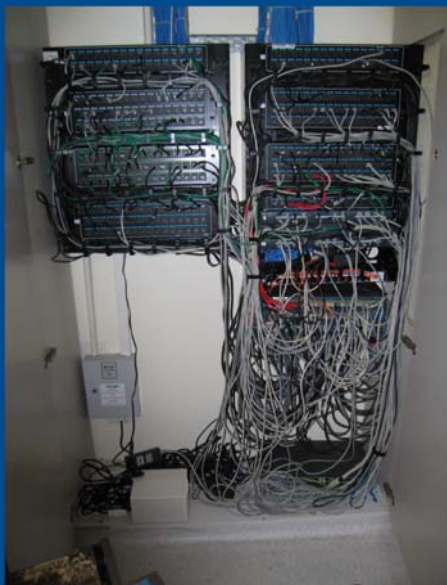
Fleet Totals

End of software Support											
2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11	1Q12	2Q12	3Q12	4Q12	2013-2015
282			108		158						
2					2						
2					4						2
4					4						
14	3				11						
16					16						
1											
226	155										71

Definition of end of software support:

The last date that Cisco Engineering may release any final software maintenance releases or bug fixes. After this date, Cisco Engineering will no longer develop, repair, maintain, or test the product software

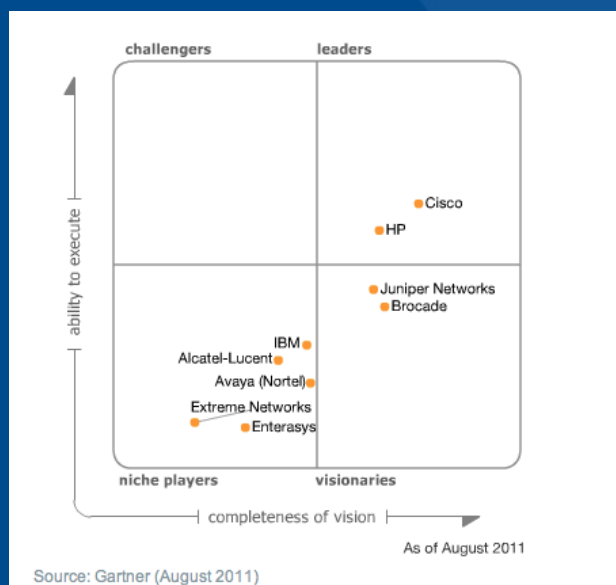
Frame Audit



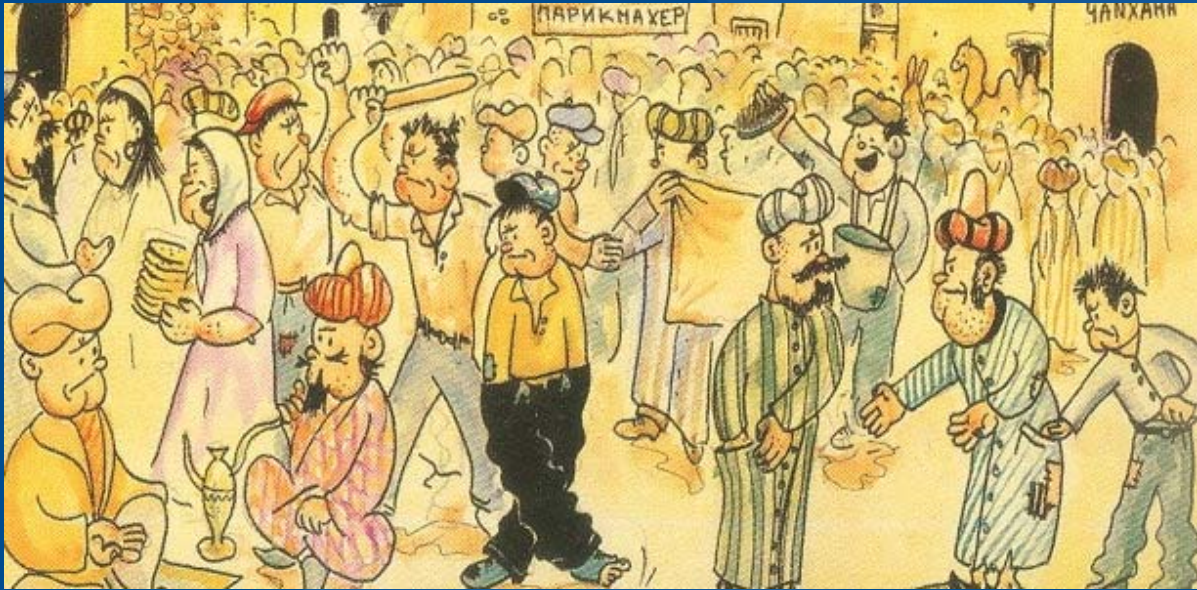
Audit Outcome



Market Intelligence



Tender to the Market



THE ENGINE
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Tender Outcome

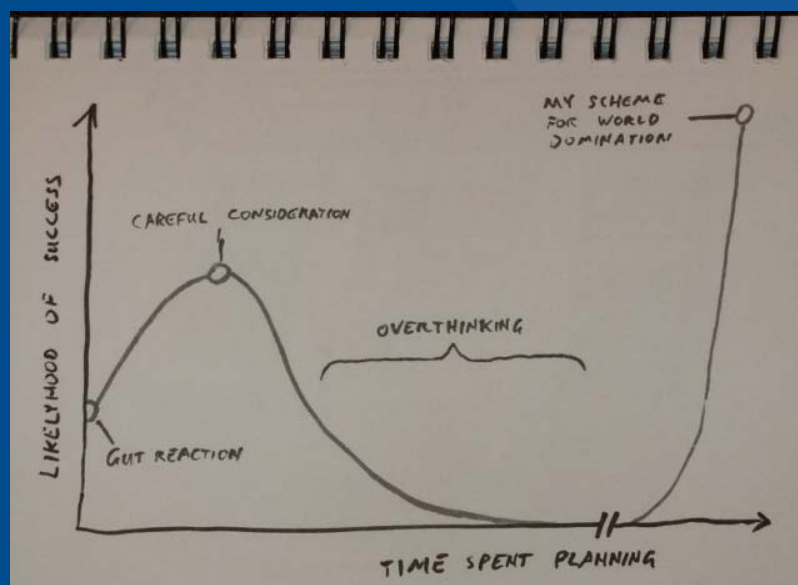


THE ENGINE
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NEW ZEALAND

The Resistance



Our Plan



The Technical Solution

Core HP 10508



Distribution HP 5800



“Plus IMC Enterprise and
NTA for Network
Management”



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NEW ZEALAND



Lessons Learnt



Thank You

