

Operational Intelligence for Educational Institutions

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Worldwide Education Evangelist

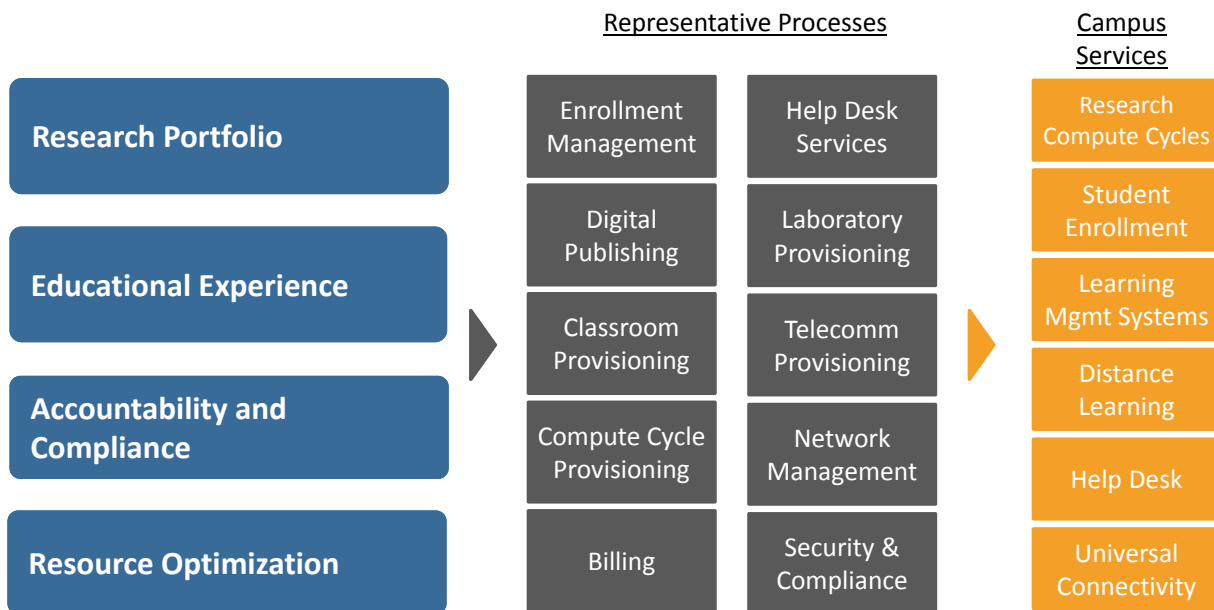
12 July 2012

300+ Educational Institutions Use Splunk



Areas of Strategic Focus Areas for Education

Diverse Processes Support Diverse Campus Services



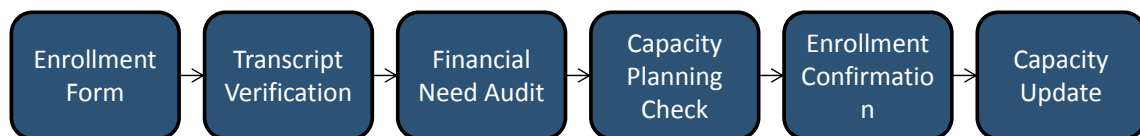
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splunk Listen to your data.

Processes and Services Supported by Diverse IT Systems

Sample Student Enrollment Process



Diverse IT Systems

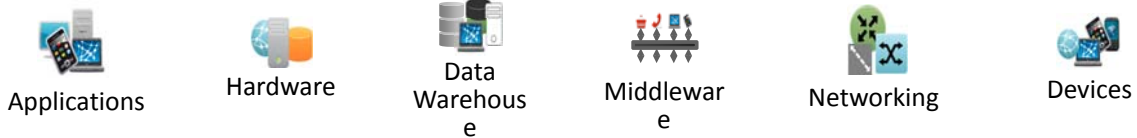


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Getting Visibility Across Systems is Challenging

IT Systems Supporting Student Enrollment



Search & Identify

Monitor Systems

Operational
Visibility

Business Insights

- What caused the delay in enrollment completion?
- How long did it take to complete the transaction?
- How many forms are abandoned and at what point?
- What types of devices are accessing enrollment pages?
- When are the peak student enrollment times?
- What is the *real* peak processing capacity of the system?

IT Systems Generate Large Amount of Data

IT Systems Supporting Student Enrollment



Student Data

- Click-stream
- Enrollment options
- Online transactions

Logs

Configs

Messages

Traps

Metrics

Scripts

Changes

Tickets

External

- Session Records
- MMS / SMS
- GPS
- Logistics

Windows

- Registry
- Event logs
- Filesystem
- sysinternals

Linux/Unix

- Configurations
- Syslog
- Filesystem
- ps, iostat, top

Virtualization

- Hypervisor
- Guest OS
- Guest Apps

Applications

- Web logs
- Log4J, JMS, JMX
- .NET events
- Code and scripts

Databases

- Configurations
- Audit/query logs
- Tables
- Schemas

Networking

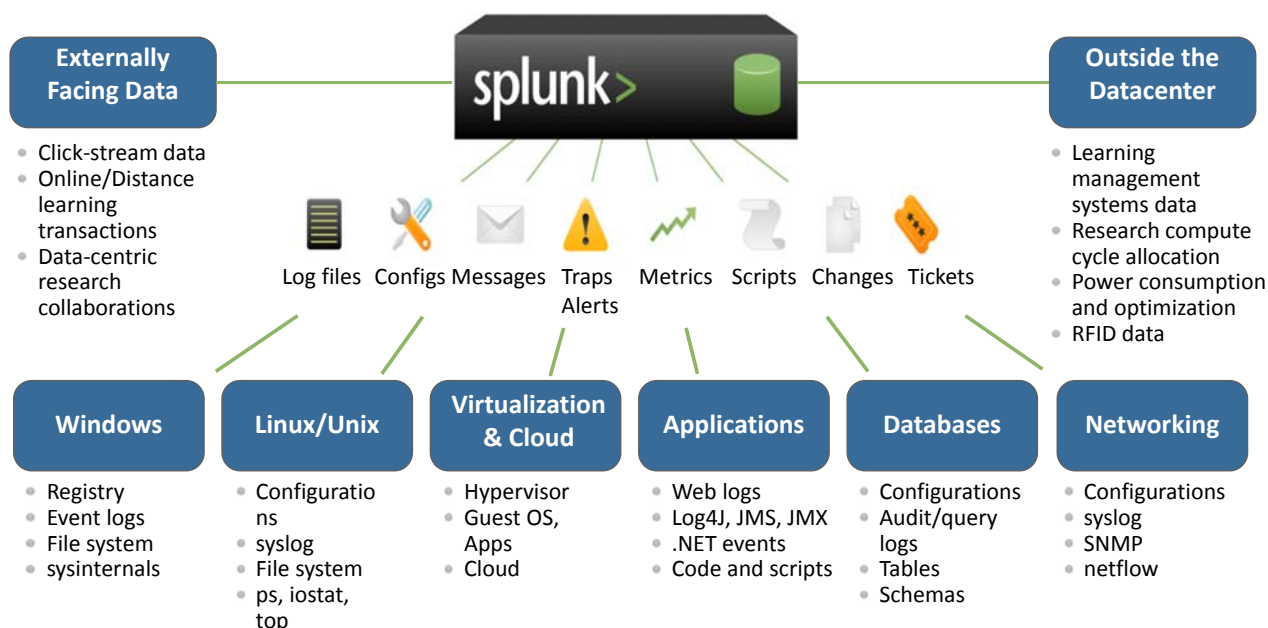
- Configurations
- Syslog
- SNMP
- netflow

What is Splunk?

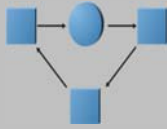
Collects, indexes and harnesses your machine-generated IT data to identify problems, risks and opportunities and drive better decisions for IT and the institution

Splunk: The Engine for Machine Data

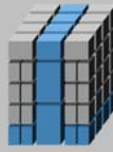
Turns Machine Data into Insights to Support Institutional Objectives



What's Different About Machine Data



Relational Databases



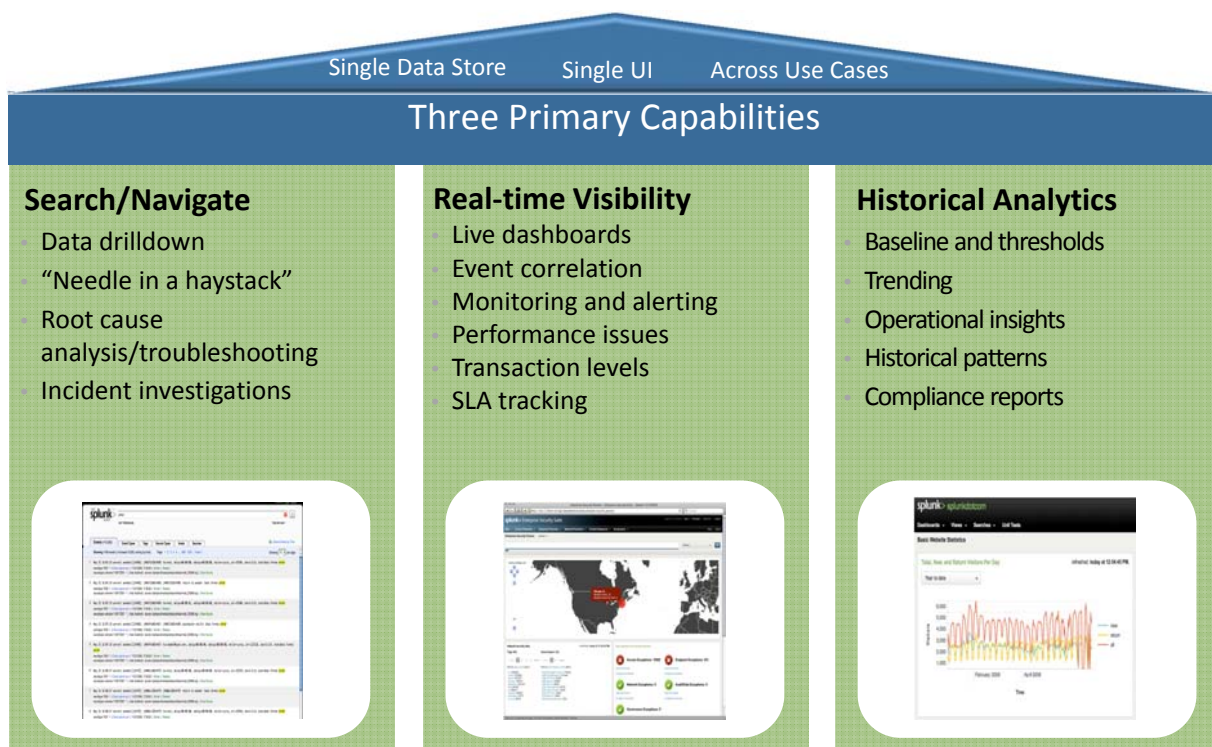
Multidimensional Databases



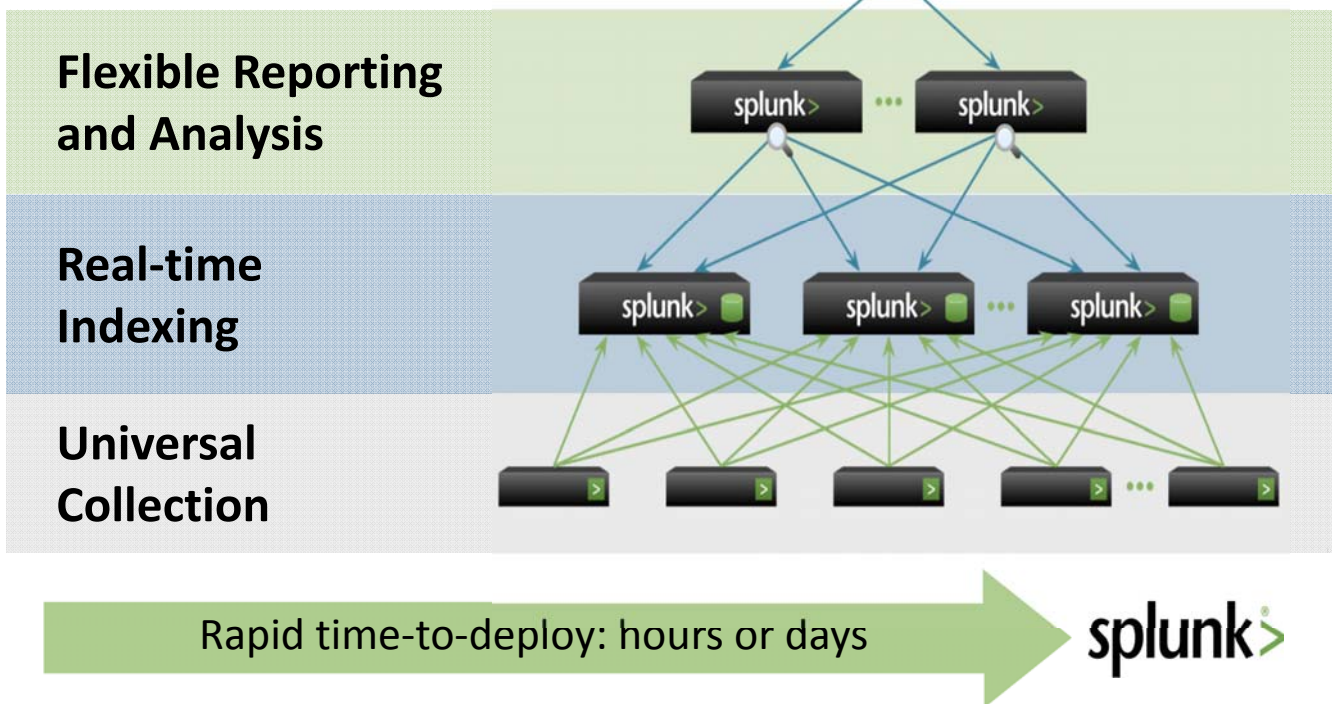
Engine for Machine Data

- Financial records, manufacturing and logistical information, personnel data
- Data highly structured — database highly structured
- Inflexible schema, long deployment cycle
- Multidimensional data for business management and statistics
- Math computation strength – dense data
- Pivots data for flexible analysis
- Monthly reporting or research summarization, not for real-time events
- Time series unstructured data, with no predefined schema
- Generated by all IT systems, non-standard data, unpredictable formats
- Massive volume; fast navigation and correlation paramount

Delivering Operational Intelligence



The Splunk Approach



Make machine data accessible, usable
and valuable to everyone.

Leading Global Universities Drive Results with Splunk

	Splunk for visibility into configuration, change, and security events across its infrastructure
	Splunk for single search across logs and devices for better security tracking and response
	Splunk for analysis of IT security events, exposures and attacks across the University of Texas System
	Splunk for PCI compliance needs
	Splunk for continuous monitoring and pro-active alerting of IT infrastructure
	Splunk for log centralization across Windows and Unix servers to replace their homegrown solution

Splunk Delivers Operational Intelligence to Education

Across Diverse Processes and Services



Representative Processes

Enrollment Management	Help Desk Services
Digital Publishing	Laboratory Provisioning
Classroom Provisioning	Telecomm Provisioning
Compute Cycle Provisioning	Network Management
Billing	Security & Compliance

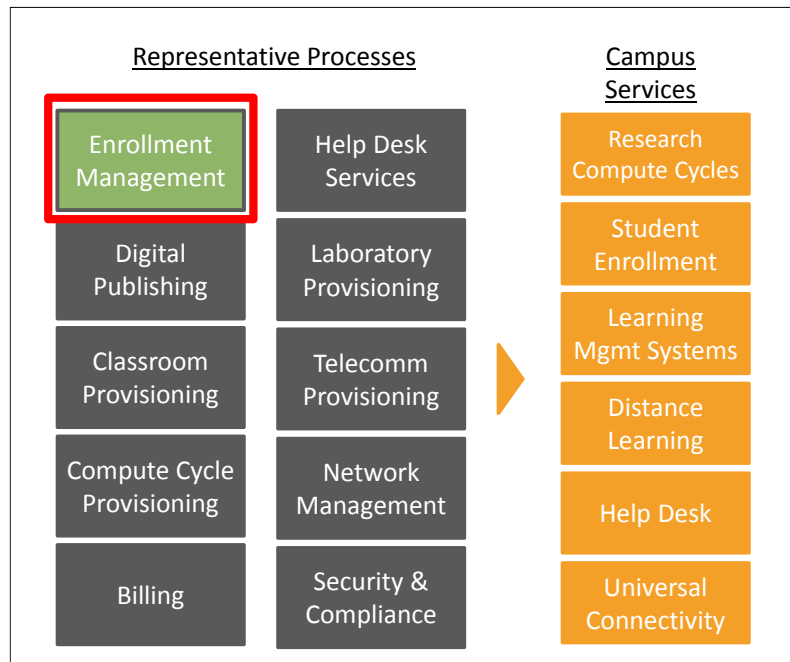
Campus Services

Research Compute Cycles
Student Enrollment
Learning Mgmt Systems
Distance Learning
Help Desk
Universal Connectivity



Splunk Delivers Operational Intelligence to Education

Across Diverse Processes and Services

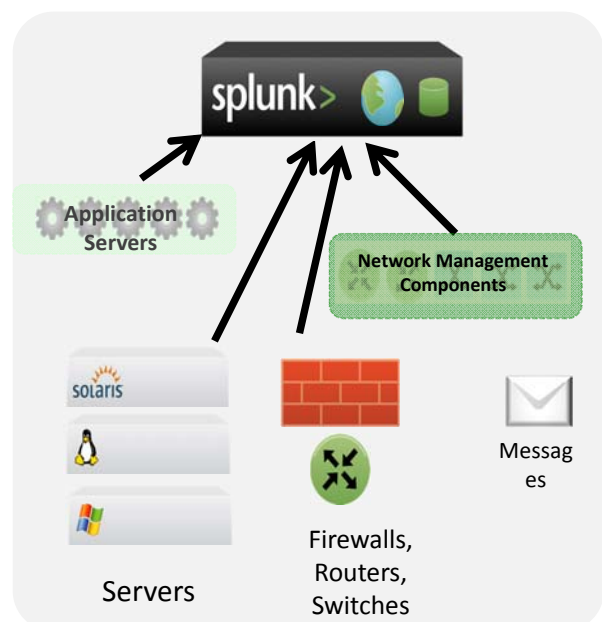


Large State School on East Coast of US

Using Splunk to manage loads from course registration

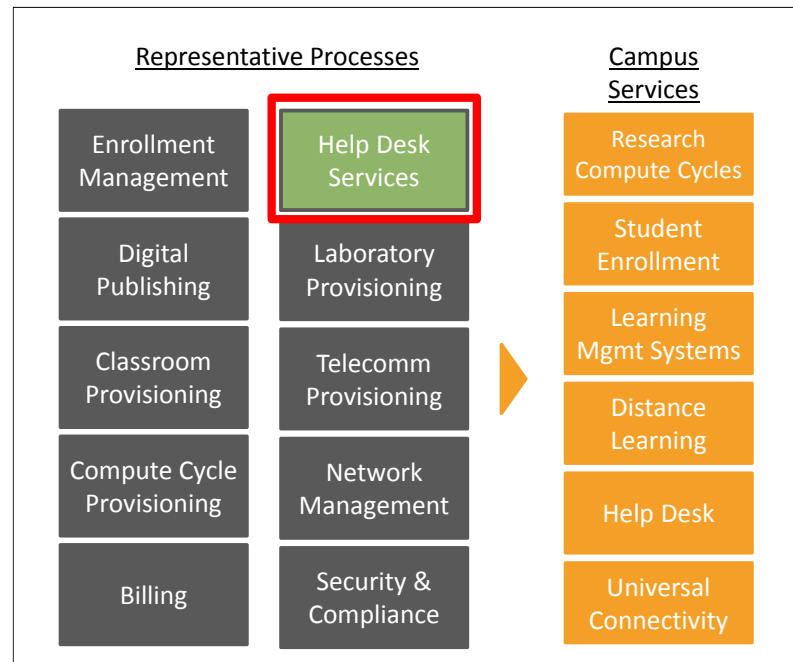
- Class registration stresses infrastructure (1000 hits per second peak loads)
- Splunk dashboards indicate spikes, anomalies, and errors
- Allows IT staff to dig into applications and components to understand where problems lie
- Splunk grabs performance data for graphing and correlation with load and error data

"We get paid by course credit—downtime could mean loss of revenue."



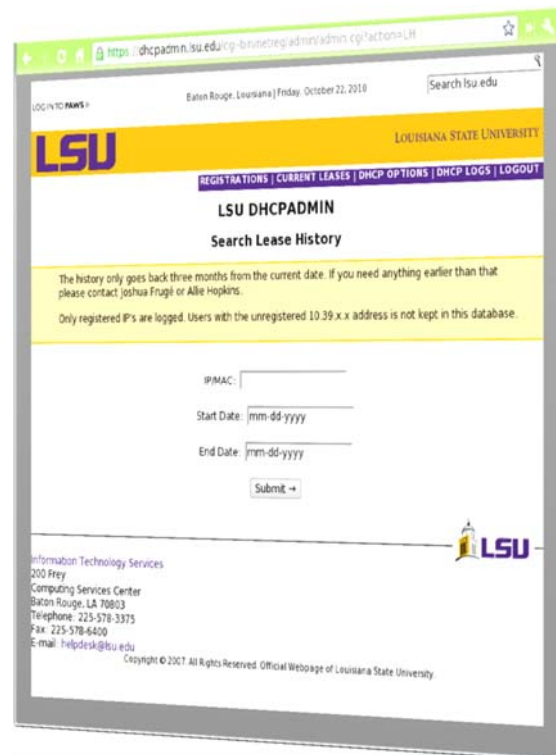
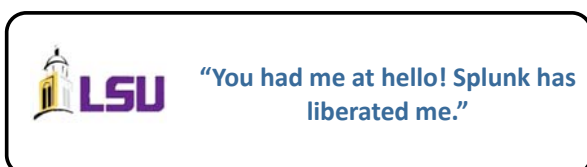
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Across Diverse Processes and Services



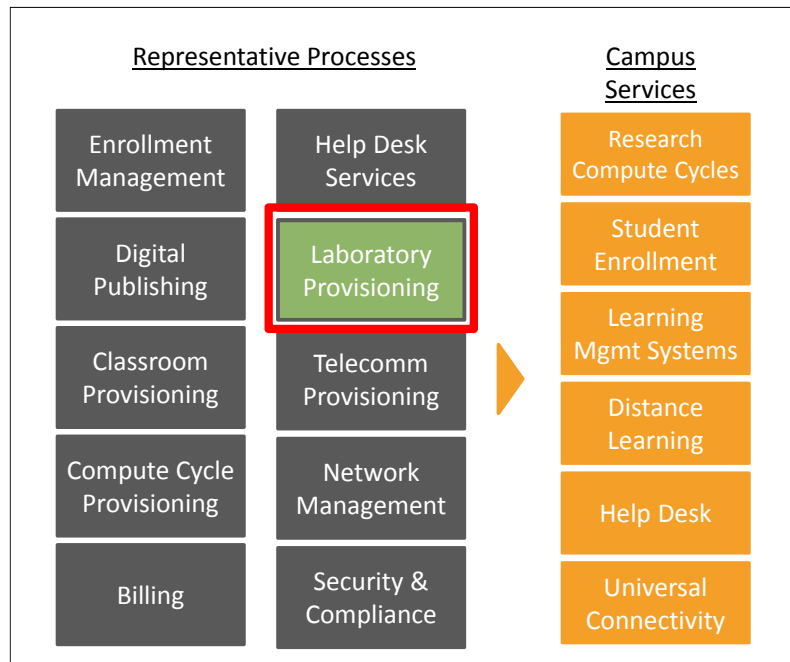
Empowering the Help Desk at Louisiana State University

- Splunk makes Help Desk staff self-sufficient by providing direct, secure access to the data they need
- Splunk search functionality helps them find the data they need with little training or expertise
- Saved valuable IT time and resources for the campus



Splunk Delivers Operational Intelligence to Education

Across Diverse Processes and Services

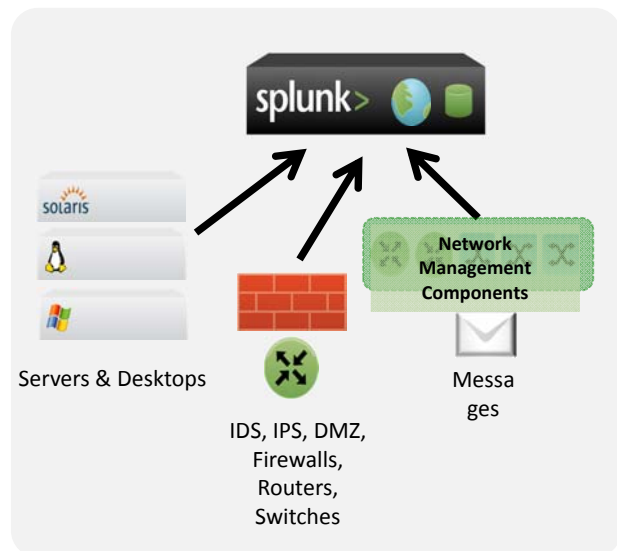


Large University in the Southeast US

Splunk to address challenges with labs and logging infrastructure

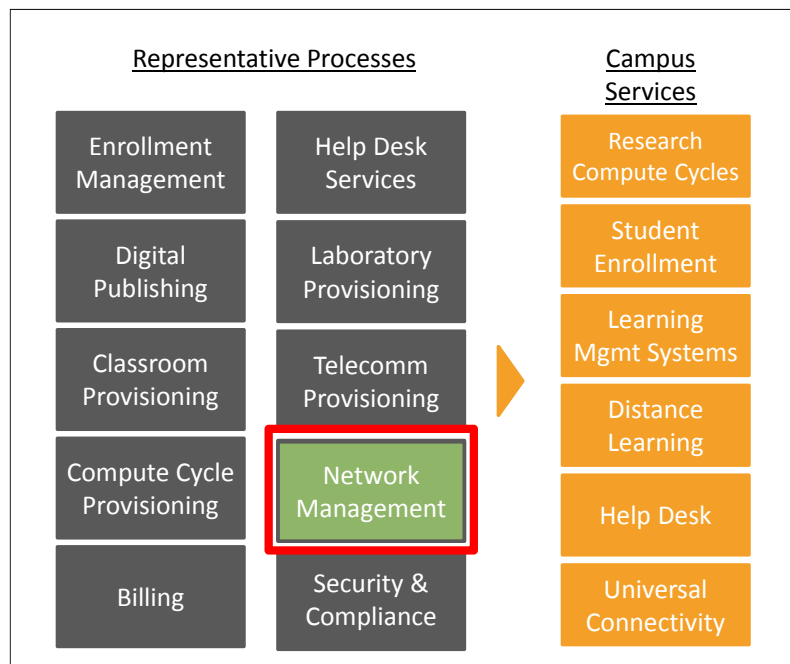
- Classroom Support uses a Splunk-generated report to track student lab usage
- Splunk search empowers end users; database expertise not required to get results
- Point and click drill down reinforces intuitive approach
- Free-text search often produces serendipitous results ("look what I found!" moments)

"Splunk's quicker and easier to use than other tools and you get more contextual info from it."



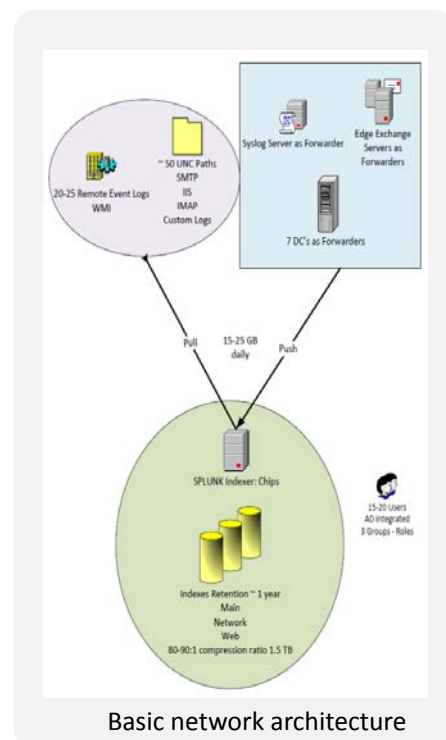
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Across Diverse Processes and Services



Cost savings throughout the institution at Winona State

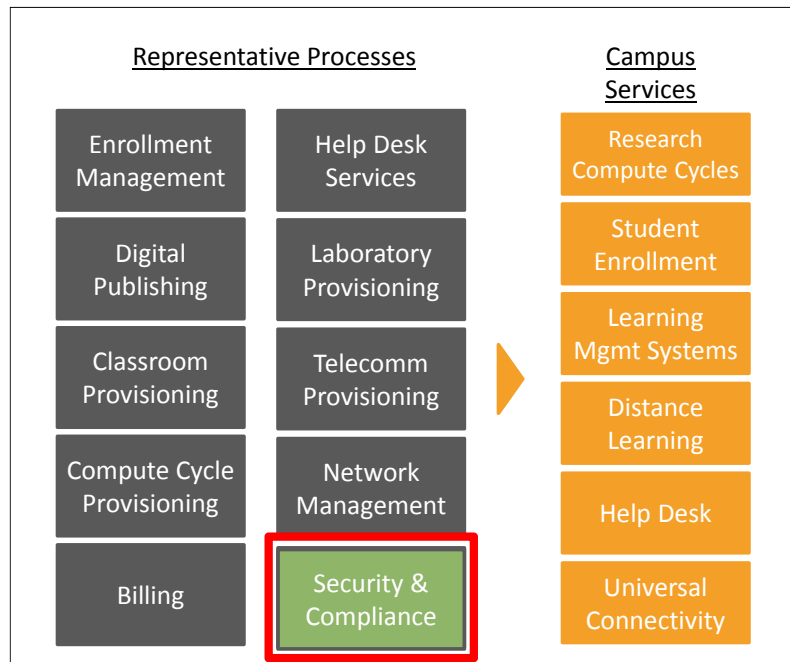
- Began using Splunk for easier searching/archiving of schemaless log files for compliance purposes
- Helps with allocation of under-utilized network assets
- Graphs and tracks printer usage
- Identifies top internal network attacks
- RIAA takedowns take 15-30 minutes, saving hundreds of labor hours per year



Basic network architecture

Splunk Delivers Operational Intelligence to Education

Across Diverse Processes and Services



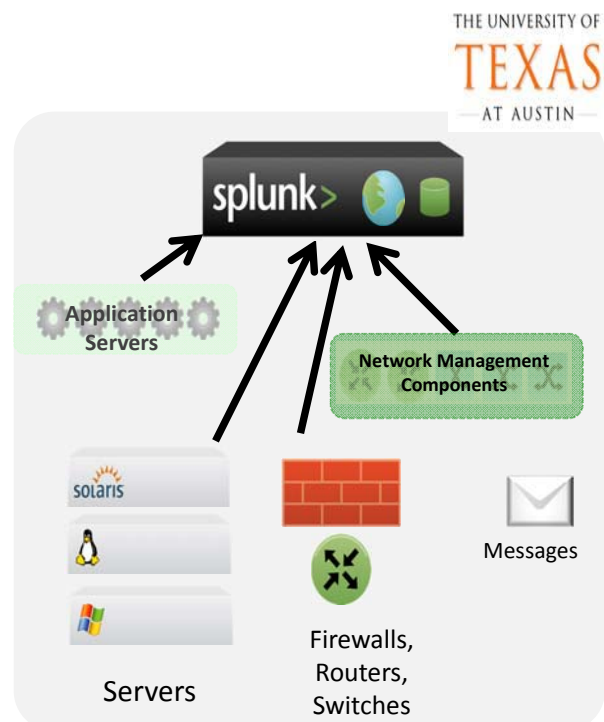
Splunk at The University of Texas

Splunk used for

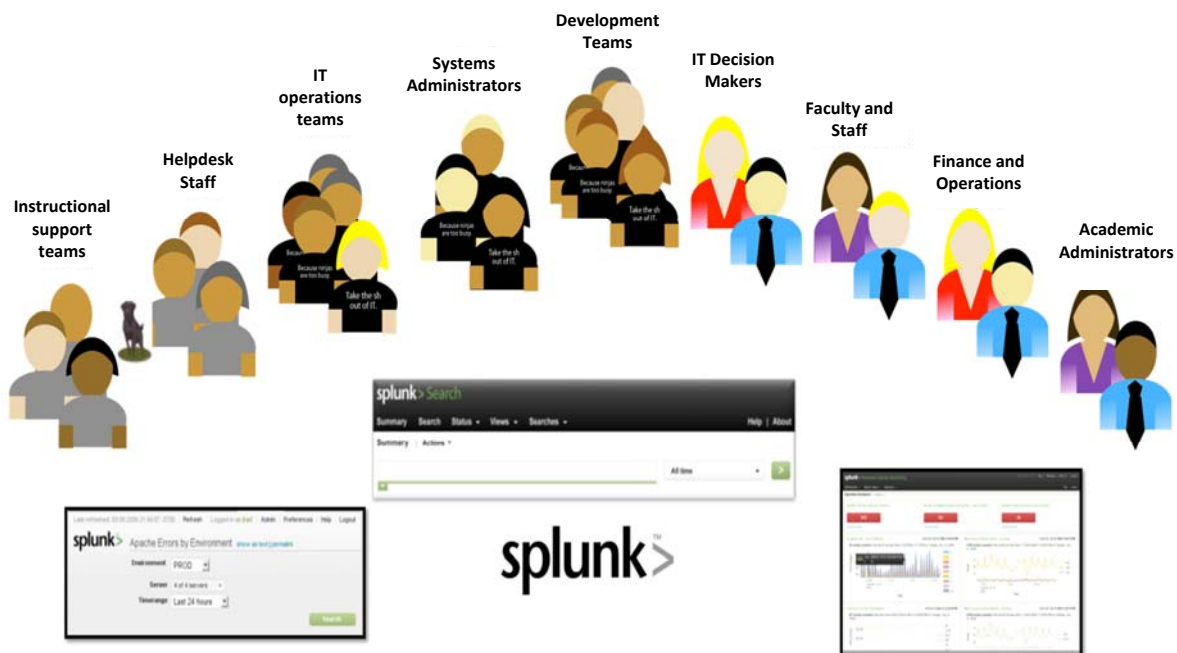
- Threat identification and control
- Outbreak management
- Campus-wide innovation
- Value-add Splunkbase apps

Business Impact

- **Saves hundreds of hours per year** in security analyst time by automating workflows and providing faster insight into events and anomalies
- **Reduces organizational risk** by preventing costly network breaches and negative publicity
- **Reduces incident investigation time** by providing fast access and analysis of log data from any source
- **Improves security posture** by filtering out false positives and providing data visualization
- **Avoids loss of intellectual property**
- **Ensures uptime and service continuity** by catching unknown threats and new zero-day attacks



New levels of visibility for IT and the institution



What Makes Splunk Different?

Any Data

- Any format of data, from any source
- Full access to 100% of data for months/years
- Cradle-to-grave data management

Completely Flexible

- Supports any analysis, reporting or monitoring across IT silos
- Highly flexible dashboards present any view for any user
- Adapts to change—schema-on-the-fly design supports new or unexpected data

Rapid Results

- Installs in minutes
- Can get started small and grow over time—from laptop to datacenters
- Realize value in weeks not months or years

Splunk: The Engine for Machine Data



Machine Data Insight Delivers IT Efficiencies

Benefits Gained by Splunk Customers in Education



Improve Security

Increase Research Productivity

Ensure Compliance

Deliver Effective Learning Technologies

Detect Network Abuse

Enable Robust Content Delivery

Enhance Campus Services

Positive Bottom-Line Impact for Institution

Splunk Community

- Get answers from the Splunk community:
(<http://splunk-base.splunk.com/answers/>)
- Find and share Splunk apps
(<http://splunk-base.splunk.com/apps/>)
- Splunk blogs:
(<http://blogs.splunk.com/>)
- Splunk ninja dojo
(<http://splunkninja.ning.com/>)
- Local events and user groups
(<http://www.splunk.com/page/events>)

Splunk Classes & Certifications

Overview of classes

<http://www.splunk.com/view/education/SP-CAAAAH9>

USING SPLUNK
SEARCH & REPORT
ADMINISTRATING SPLUNK
DEPLOYING SPLUNK
DEPLOYING APPS with SPLUNK

Videos

<http://www.splunk.com/view/education-videos/SP-CAAAGB6>

Search and schedule classes

<http://inter.viewcentral.com/events/cust/default.aspx?cid=splunk&pid=1>

Teach Splunk?



140,000–190,000
more deep analytical
talent positions
needed

and

1.5 million more data-
savvy managers
needed to take full
advantage of big data
in the United States

Contact reed@splunk.com

Source: McKinsey Global Institute, May 2011: *Big data: The next frontier for innovation, competition, and productivity*
http://www.mckinsey.com/mgi/publications/big_data/pdfs/MGI_big_data_full_report.pdf

4,000+ Licensed Customers in 75+ Countries



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Questions?