

























# Sources of Income

- Users expected to meet ongoing operational costs (reference 3)
  - . What are the applications that drive the demand? Reference 2, "Demand Case ..."
- Who pays for the network? Now and in the future?
  - The Users + Government grants 4 year current commitment
  - Users pay for services. What is the Service base?

    - . A survey of RENs shows that they provide some or all of:
      - Operational Services Information Services

      - Security Services
      - User Support Services

Third party services, e.g. commercial grid platforms REN = Research and Education Networ



### **Tariffs**

- Required to cover OPEX
- Also likely requirement to cover future network expansion/demand growth
- Tariff Options (TERENA study):
  - Flat Fee only most popular 45%
  - Usage/Volume based only 0%
  - Issue that this may inhibit network usage
- Mixed Flat Fee and Usage/Volume 35% Usage/Volume for International links, VoIP
- Alternative criteria 20%
- e.g. based on annual turnover, or number of students (FTE) research income, etc.
- Flat fees are most likely to attract customers/projects

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## Problems? Demand?

- Although we have a demand case (reference 2), projects
- Biotechnology, Physics, Environmental sciences, ICT, ......
- The required Gigabit enabled infrastructure is not in place for many of these projects .....
  - · Needs funding to upgrade projects to GbE speeds
- Possibility for Grid computing resources to be sold 1000+ processor grid from Weta Digital/TelecomNZ
- But why get ANRE connectivity at 1Gbps when requirements are uncertain?
  - Can we mitigate our risk by trading our share of the ANRE
  - Can we create flexibility in ANRE bandwidth assignment?

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#### What if ... institutional bandwidth trading?

- · With uncertainty of usage we may have less propensity for potential customers to buy service
- Increase propensity to buy service?
  - Provide a mechanism for institutions to trade ANRE bandwidth
  - Customers who want more than 10% of a Fast or Gigabit Ethernet on an ad hoc basis get another institutions spare capacity
  - Allows organisations to avoid early upgrade to Gigabit or multiple Gigabit connections, or provide for short term projects . Allows organisations to recover some of the incurred costs in the
  - event of lower network demand from their own groups • We could envisage an automated contract mechanism to enable
  - purchase of spare bandwidth · Not tested if this will increase the institutions propensity to take part in the ANRE

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## Marketplace Based Model

- Use "NOMAD" Negotiated Object Migration Access
  - Supports application/software mobility and resource management
  - Not a direct match for bandwidth trading?
- NOMAD Components:
  - A Marketplace
    - Contracts, based around an RDG (Resource Description Graph)
    - 2nd price Vickery Auction based mechanism, resource allocation

  - Depots which provide the application/mobility services . The network customers and their share of GigaPOPs and the core network services [inc. International Gateway]
  - . The Clients those who want to trade for ad hoc bandwidth

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### Mapping NOMAD concepts to ANRE

- Depots = GigaPOPS, gateways and core transport
  - Stakeholders =>
  - Universities etc. share their local GigaPOP resources
  - . Universities etc. share their share of the core network and national/international gateways
- National marketplace and banker
  - Goods are exchanged for ..... promissory notes or even NZ\$
- Stakeholders describe required contract and resources through RDG (Resource Description Graph) to the Marketplace
  - Marketplace shares RDG with appropriate depots
  - Depots respond to marketplace with offers
  - Marketplace provides best fit and cost to customer

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