



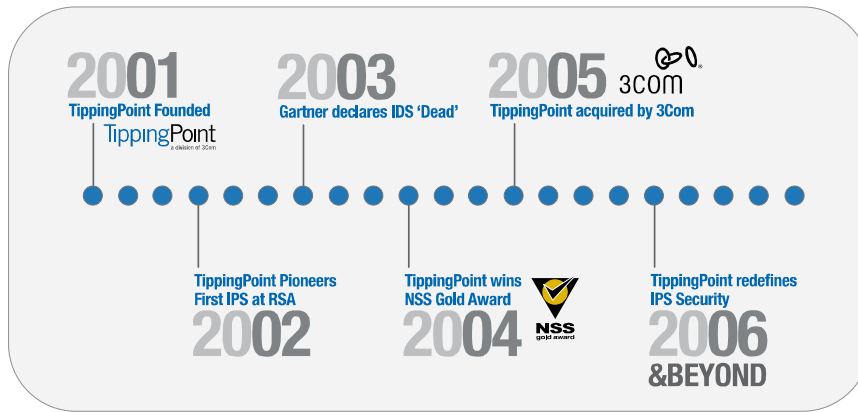
TippingPoint The Growing Security Gap

Security Demands Exceed Businesses Security Capacity

- > Increasing rate of new vulnerabilities and decreasing time to patch
- > IT complexity hinders security practice implementation
- > Increasing number of attacks and attackers
- > Walk-in worms, e-mail attacks, spyware
- > More connected end points on the network
- > Increasing number of applications
- > VoIP Deployment
- > Lack of IT resources

The diagram illustrates the 'Growing Security Gap' as a wedge that widens over time. The horizontal axis is labeled 'TIME, BUSINESS GROWTH' with an arrow pointing right. The bottom boundary of the wedge is a blue line labeled 'BUSINESS SECURITY CAPACITY'. The top boundary is a red line labeled 'INCREASING SECURITY DEMANDS'. The space between these two lines is shaded red and labeled 'GROWING SECURITY GAP' on the right side. A text box in the upper left of the diagram states: 'Without help, IT Security is reduced to "best-effort"'. The red line curves upwards more steeply than the blue line, showing that demands grow faster than capacity.

TippingPoint Intrusion Prevention System Evolution



3

TippingPoint
a division of 3Com

1st : Understanding the IPS

Auditor : Do you have security for your network..?

CEO : yes, we have multiple firewall and anti-virus gateways

Auditor : do you have IPS..?

CEO : Yes we have IDS, we are secure.

Firewall : A network policy device. Through tough policy some security is yielded.

IDS : Intrusion Detection System. A forensic device. No real time business value.

IDS // IPS..??

- >IT IS : A network centric flow based classification engine, which acts.
- >IT DOES : Block malicious traffic
- >IT DOES : Block or Rate Limit undesirable traffic
- >IT DOES NOT : Impact the network
- >IT IS : Not known of; neither by the network team, nor the end users.
- >IT DOES : only block the offending flow(s).
- >IT IS : easy to install and administer
- >IT IS NOT : a firewall
- >IT IS NOT : an anti virus gateway
- >IT CANNOT : be addressed, therefore not targeted.
- >IT MUST : step up to the challenge, or step off.
- >IT MUST : provide immediate protection and business value
- >IT IS : A simple concept, but a real engineering challenge

- IDS and IPS engineering teams have vastly different design goals -

IDS

- >False Positive : OK, Accepted
- >False Negative : OK, Accepted
- >Unable to handle traffic load: no problem.
- >System Crash : No problem
- >Excessive Tuning : False Dangers, Time to install
- >Protocol Decoders : Understood, Accepted
- >Exploit Signatures : OK, Easily obfuscated

IPS

- >False Positive : Impact, Fear, Removal
- >False Negative : Questions, Anger, Impact
- >Unable to handle traffic load: Impact
- >System Crash : Impact
- >Excessive Tuning : Not Acceptable, Install time
- >Protocol Decoders : False Positives, Impact
- >Exploit Signatures : Vulnerability Filters instead

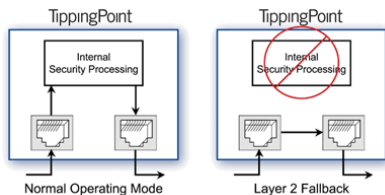
Contrast : TippingPoint IPS // SNORT IDS

"It takes less engineering effort to design a IPS from ground up than to convert an IDS"

1. ZERO NETWORK IMPACT
2. NO FALSE POSITIVES
3. NO FALSE NEGATIVES

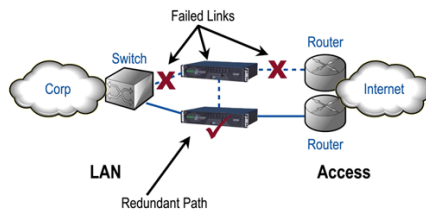
TippingPoint High Availability and Stateful Network Redundancy

Intrinsic High Availability



- > Dual Hot-Swappable Power Supplies
- > Self-Monitoring Watchdog Timers
 - Security and Management Engines
 - L2 switch fallback
- > 99.999% Network Reliability
- > Underlying OS - VxWorks

Stateful Network Redundancy



- > Stateful Redundancy
 - Active-Active
 - Active-Passive
- > No IP Address or MAC Address
- > Transparent to Router Protocols
 - HSRP, VRRP, OSPF
- > Zero Power HA

9

TippingPoint Closing the Gap with an Intrusion Prevention System

PROTECTS:

- Microsoft Applications & Operating Systems
- Oracle Applications
- Linux O/S
- VoIP

FROM:

- Worms/Walk-in Worms
- Viruses
- Trojans
- DDoS Attacks
- Internal Attacks
- Spyware

PROTECTS:

- Routers (e.g. Cisco IOS)
- Switches
- Firewalls (e.g. Netscreen, CheckPoint FW1)
- VoIP

FROM:

- Worms/Walk-in Worms
- Viruses
- Trojans
- DDoS Attacks
- SYN Floods
- Traffic Anomalies

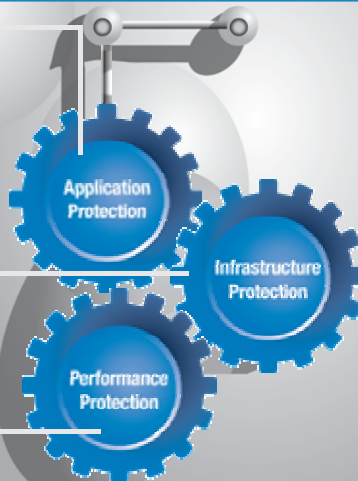
PROTECTS:

- Bandwidth
- Server Capacity
- Missions-Critical Traffic

FROM:

- Peer-to-Peer Apps
- Unauthorized Instant Messaging
- Unauthorized Applications
- DDoS Attacks

TippingPoint Intrusion Prevention Systems



10

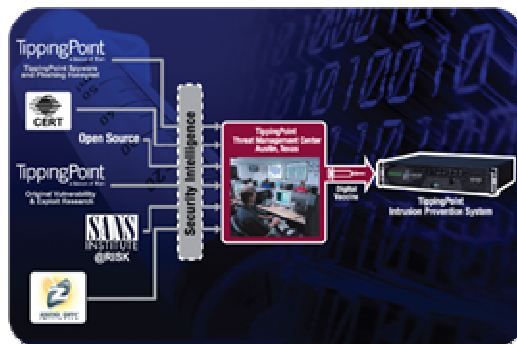
TippingPoint Management - Key in day to day operations

- > Deployment must be simple, straight out of the box
- > IPS & MGMT should be appliances
- > What is the underlying OS used, any issues arising from these..?
- > Scalability
- > Filter Control must be simple, not requiring extensive tuning
- > Category Control, with Filter level control if desired
- > There should be a 'Recommended' set of filters which are enabled
- > A need to create trust rules and exceptions - nmap etc.
- > Change an entire ORG policy with one operation - fast responses.
- > The IPS must be complemented by the MGMT system, not rely on it
- > Reporting should be comprehensive & flexible but also 100% open

11

TippingPoint Filter Update Service

- > Your IPS is good the day you buy it!
- > Must be weekly at least
- > Emergency Filter updates
- > Check it for value:
 - Microsoft Tuesday
 - SANS Top 20
 - Your environment
 - False claims
- > Must be zero downtime to update
- > Accuracy is key - BLOCKING!
- > Extensibility
 - Signatures, vulnerabilities, traffic and protocol anomalies
 - New Threats: P2P, Instant Messaging, Spyware, Phishing, VOIP



12

2nd : Trialing & Testing the IPS

TippingPoint Trials // Bakeoffs

- > The vendor must be comfortable to put the device straight inline & blocking
- > Don't use the IDS mindset : All Filters on - Permit & Notify - you're buying IPS!
- > Look for the fit in YOUR environment
- > Use your OWN data to test the unit with - same data, for all vendors
- > How easy is it to understand and drive the IPS..?
- > Put the vendor to the test...:
 - Check claims made in tenders
 - Contact Support
 - Ease of 'out of box' experience... no vendor SE coaxing
- > Test speed - lots of traffic, and attacks at the same time, measure results
- > Look to understand the architecture - what is the underlying OS and hardware..?
- > Check Filter accuracy and repeatability under load
- > Police very closely what the vendor tells you..!
- > If the SE has a hard time, you will also!

- Beware of '3rd' party independent test houses - Miercom etc
- Look for solid logic in testing, not vendor bias
- Don't use any PCAP's that you have not created yourself
- Let Vendors use their PCAP's only on THEIR equipment
- The circular debate : Compare results from one IPS to another..
- Look for external feedback - Secunia, Google, vendor reputation..
- When you don't have time or expertise look to the experts



TippingPoint The IPS market : Today

- > User education still showing to be low
- > Network Giants power up the marketing engines and FUD
- > Most every customer tries to turn the IPS into an IDS
- > Every 'security' vendor has an IPS - even Novell..? - mixed messaging
- > Many IPS's deployed but offering literally no business value
- > Corporate Governance dictating IPS installations
- > Banks : closing branches, more online transactions
- > Education : Default Open makes it hard to police with firewalls
- > Mission Critical system protection : Car manufacturing etc
- > An increasing mindset change : VPN Links / WAN Links etc.

17

TippingPoint VoIP issues

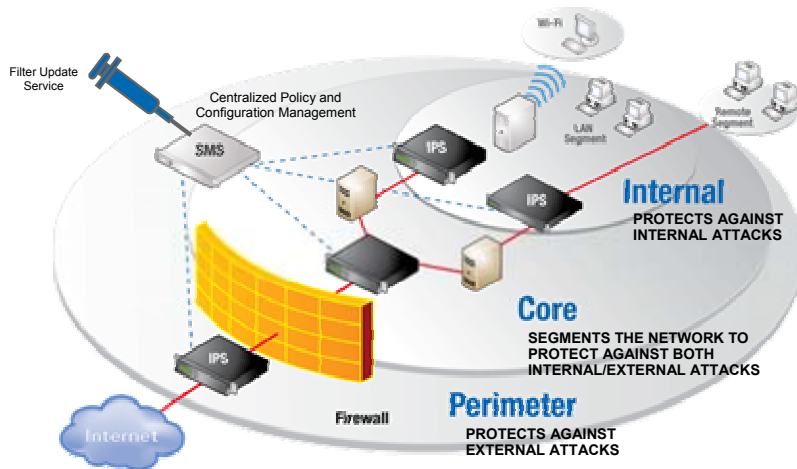
- > The issues with VoIP
 - Confidentiality
 - DoS
- > Average IT life span is 3-5 years
- > VoIP is experiencing wide deployments today, and increasing
- > Vendors moving to deliver full feature set over SIP
- > Many SIP vulnerabilities today, increasing..
- > Call Servers should NOT be treated as just another server etc
- > What is the impact to your business if your call server is DoS'd..?

VOIPSA
VoIP Security Alliance

www.voipsa.org

18

TippingPoint Flexible Deployment Core to Edge



19

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**INLINE, BLOCKING
RIGHT FROM THE WORD GO**