





Secure Always on Networking

Jean Turgeon (JT), MBA
Director, Enterprise Solutions Engineering
CTO office
jturgeon@nortel.com
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Business made simple

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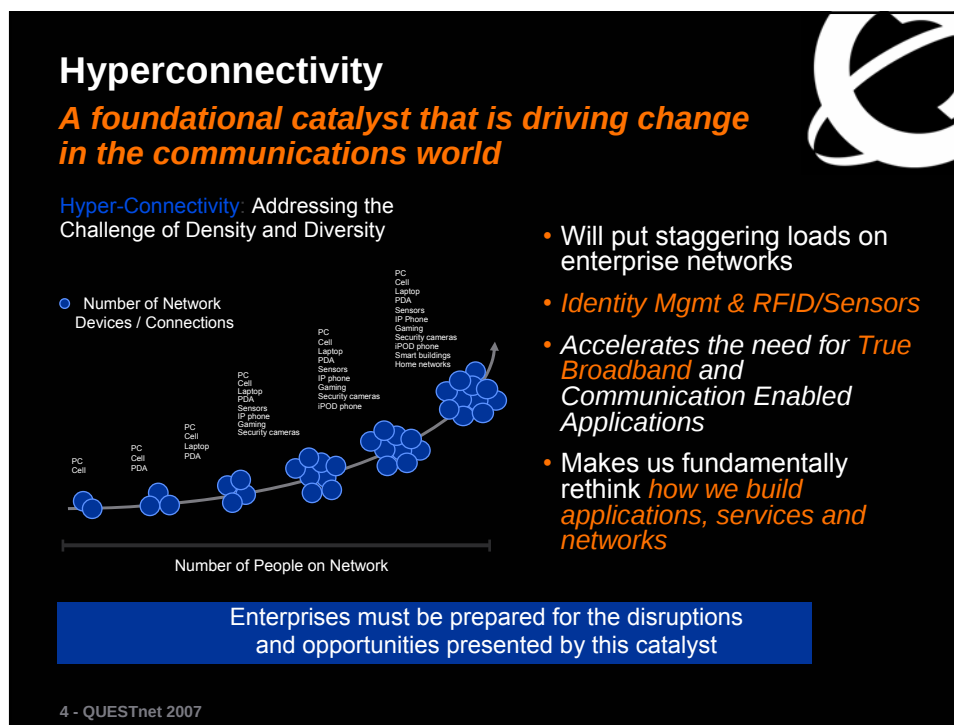
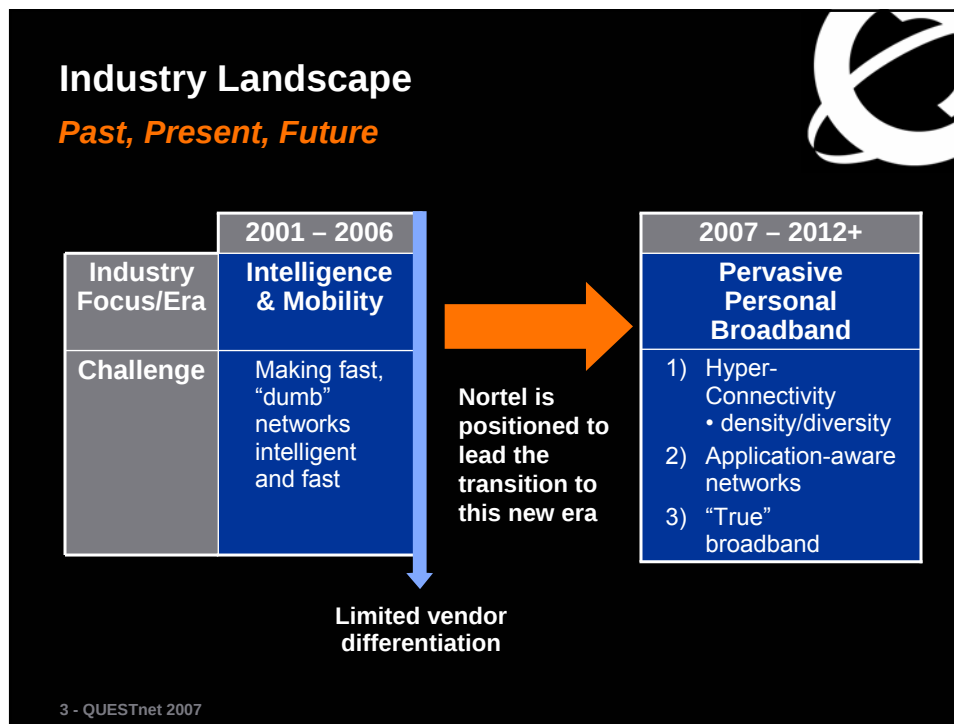


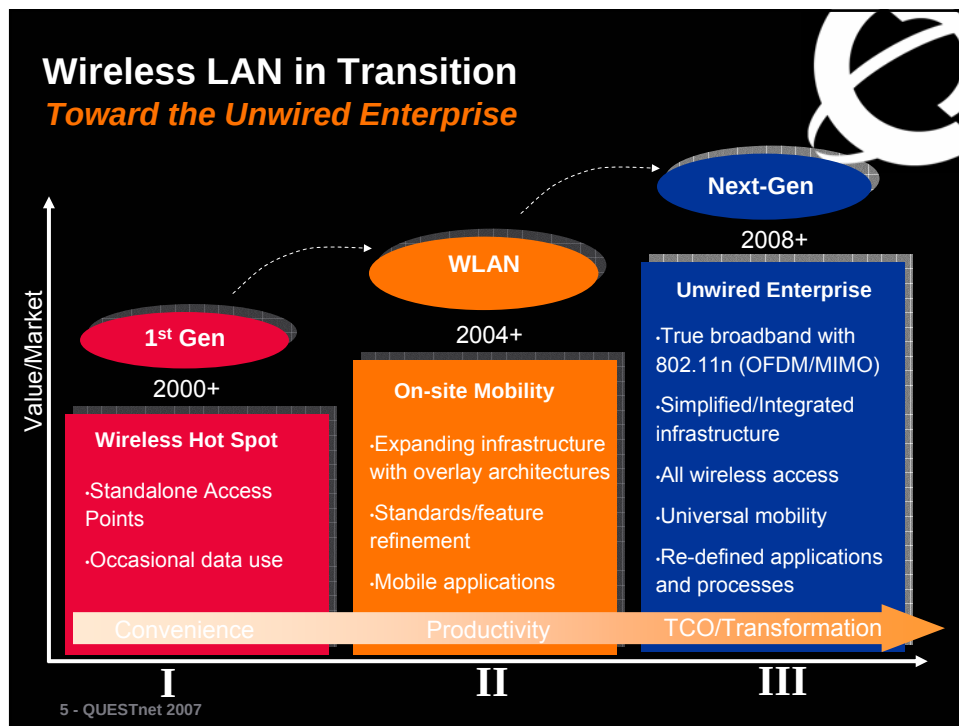
Biography – Jean Turgeon

- Jean Turgeon, MBA
 - Director, Enterprise Solutions Engineering at Nortel
 - 23 years of experience in networking solutions
- Jean Turgeon speaks frequently on this and other Enterprise related topics at:
 - Nortel Enterprise Technology Forum (NETF) – Formally NPW
 - Distributor Alliance Council (DAC)
 - Global Sales Customer & Partner events
 - Executive Business Center visits
 - Network Interop (N+I) Asia & NA



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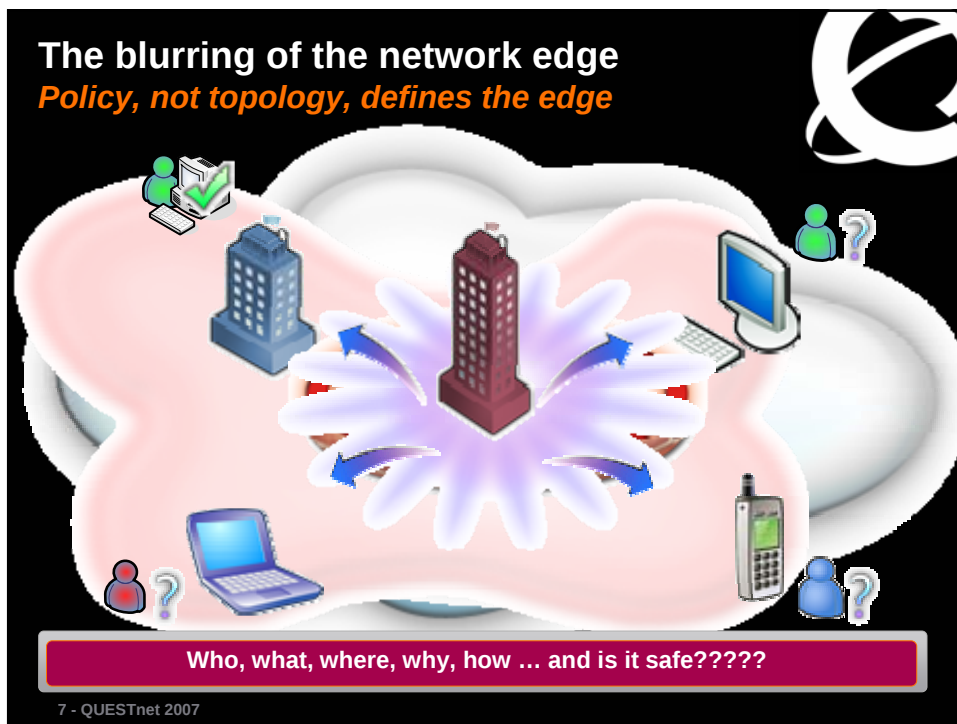




Q: What's the greatest new threat; what should people be most worried about?

- A :The consumerization of IT; mobile devices, working from home, etc., that's the biggest issue. [IT departments] aren't heading toward more control [over IT assets], in reality we're heading toward less control. (Gartner vice president and distinguished analyst John Pescatore)**





Infrastructure Requirements

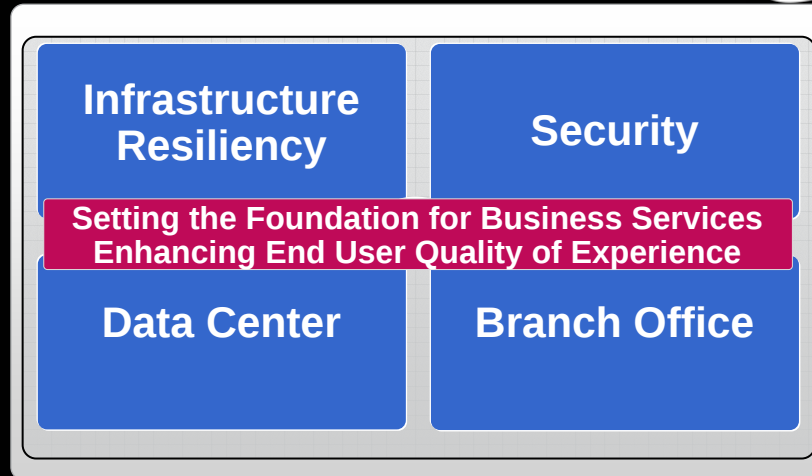
Education

- Reliability – Adaptable to various needs
- Scalability – Ability to scale bandwidth when required
- Multi-vendor support – Open Standards or guaranteed inter-operability
- Mobility – Indoor and Outdoor
 - Ability to implement Sensors/RFID technology
- Security – Access Control
 - OS independent
 - Preferably no agent or resident software on devices
 - Strong Filtering and Policies support – Ease of deployment
 - Centralized for ease of mgmt
- IPv4 & IPv6 ready, QoS support
- Ability to trial evolving standards (protocols, etc..) without disrupting operations
- Multimedia ready
 - Unified Communications, VoIP, etc...
 - Multicast Support (L2-L3)

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Foundation for Hyperconnectivity

Meeting Your Business Needs



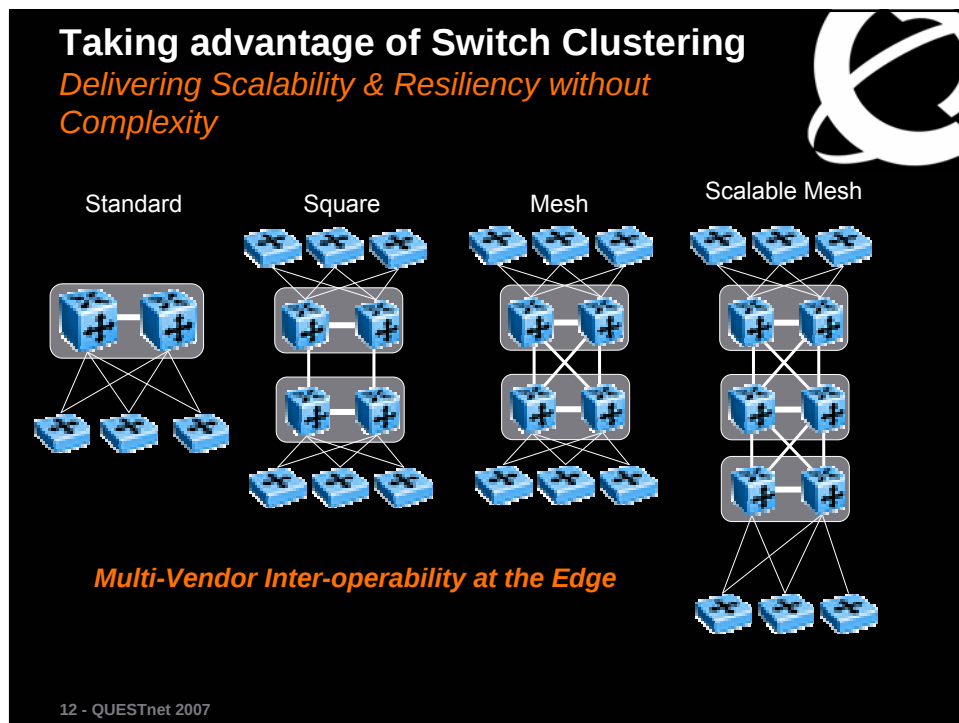
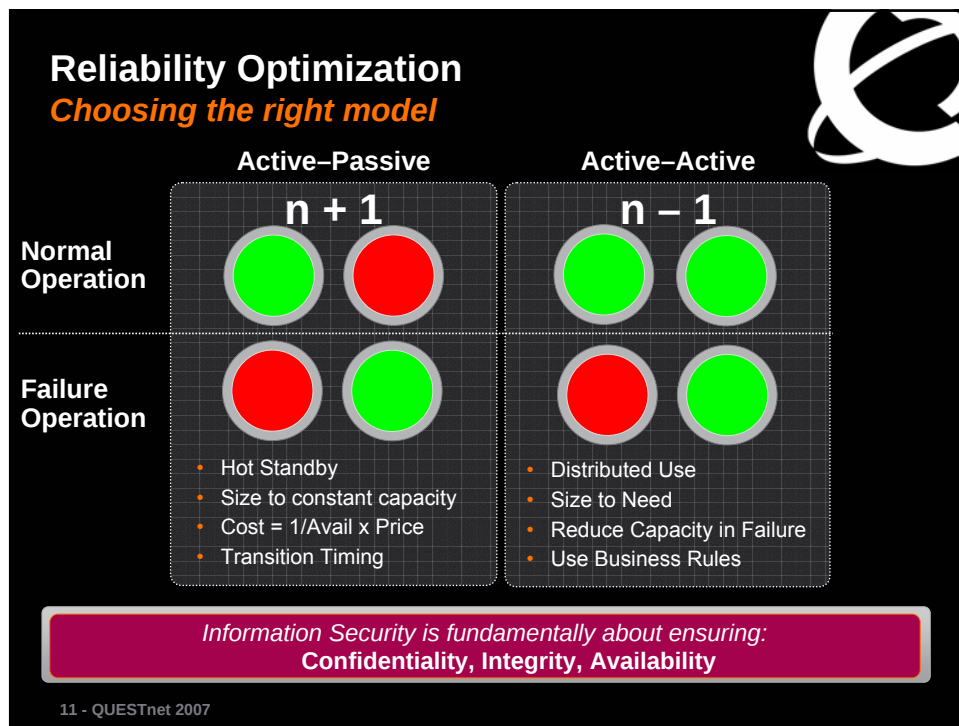
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Foundation for Hyperconnectivity

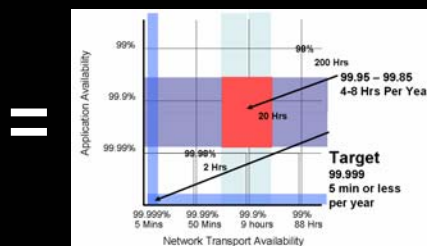
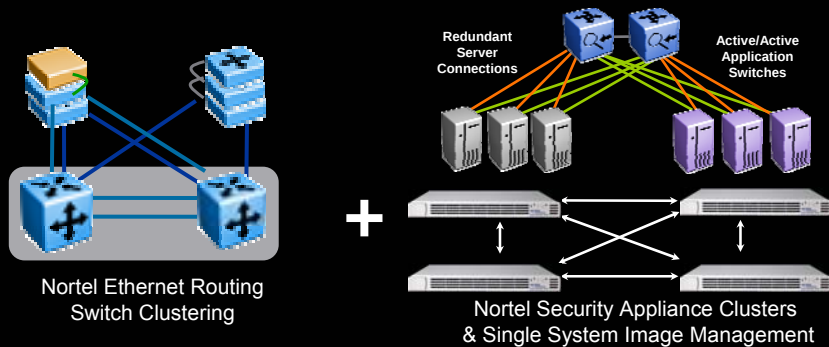
Meeting Your Business Needs



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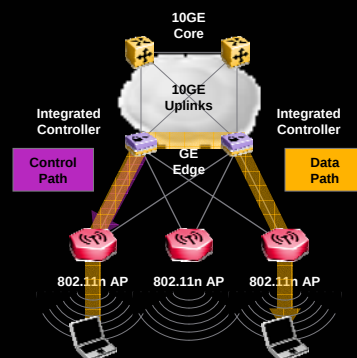
An Architecture for Always-On Security



- Active/Active Resiliency
- High-Performance
- Scalability
- Service Availability
- Support for reduction of planned and un-planned downtime

Next Gen - 802.11 Wireless LANs Architecture

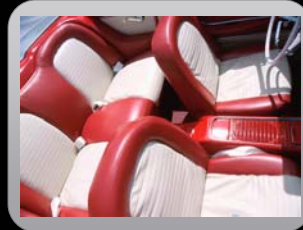
- Controller functions integrated and distributed within the Network infrastructure
 - Thin architecture remains the same but provides integration
 - Self discovery / configuration
 - Reduced latency
 - Improved data forwarding
 - Identity Based Networking
 - QoS, filtering, inspection etc..
- Highly scalable
 - 802.11a/b/g/n Access
 - Large number of users with bursting
 - Multiple applications
 - Medium and large deployments
- Reduced OPEX & CAPEX
 - Fewer devices to manage
 - Less complexity
 - Single management interface



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Addressing congestion (QoS/QoE)

- During Congestion, QoS maintains critical business services
- Ensure you have an easy to use and powerful QoS deployment tool
- Test and validate end to end characteristics
 - Delay & Jitter for apps (QoE)
 - Test all characteristics under failure
 - Test deployment of QoS and validate impact (does it work?)
 - Get end user feedback throughout all validation
 - What tools are in place to monitor network behavior?



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Foundation for Hyperconnectivity *Meeting Your Business Needs*

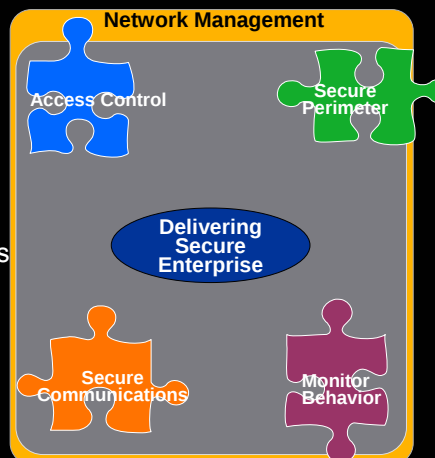


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Securing the Enterprise

Architecture Components

- Access Control
 - LAN Access Control : Wired & Wireless
 - Client and Clientless solutions
 - Secure Remote Access
 - Client and Clientless Solutions
 - Remediation support
- Secure Perimeter - DMZ
 - Public Internet Access
 - Intelligent Traffic Management
 - Threat Protection / Switched Firewall
 - VPN Gateway (IPSec, SSL)
- Secure Voice / Multimedia Applications
 - Secure Multimedia Controller
 - Unified Communications
 - Branch to Branch
- Monitor Behavior
 - TPS, IPFIX, etc...
- Network Management
 - Centralized Secure Management
 - Compliance & reporting

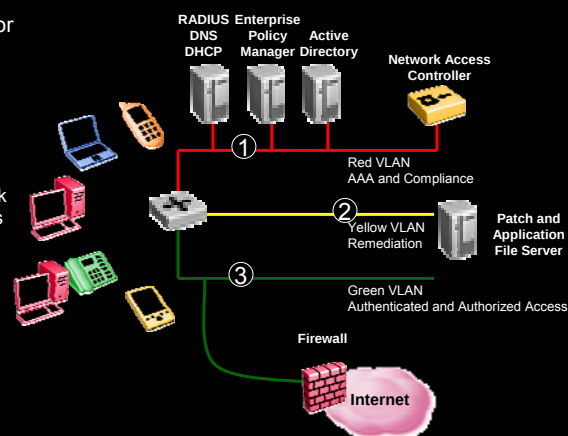


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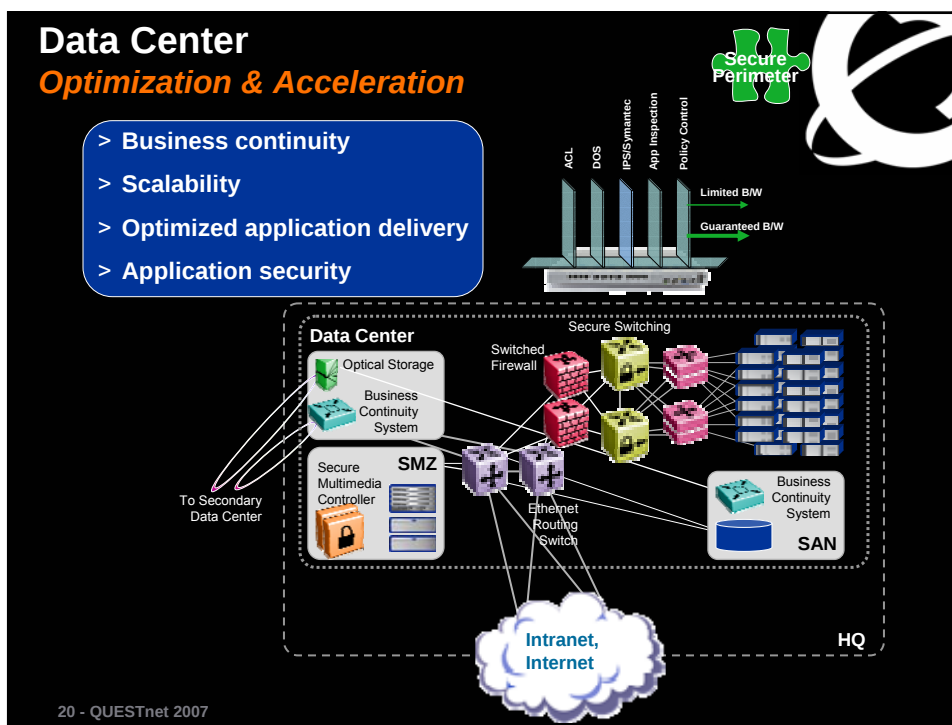
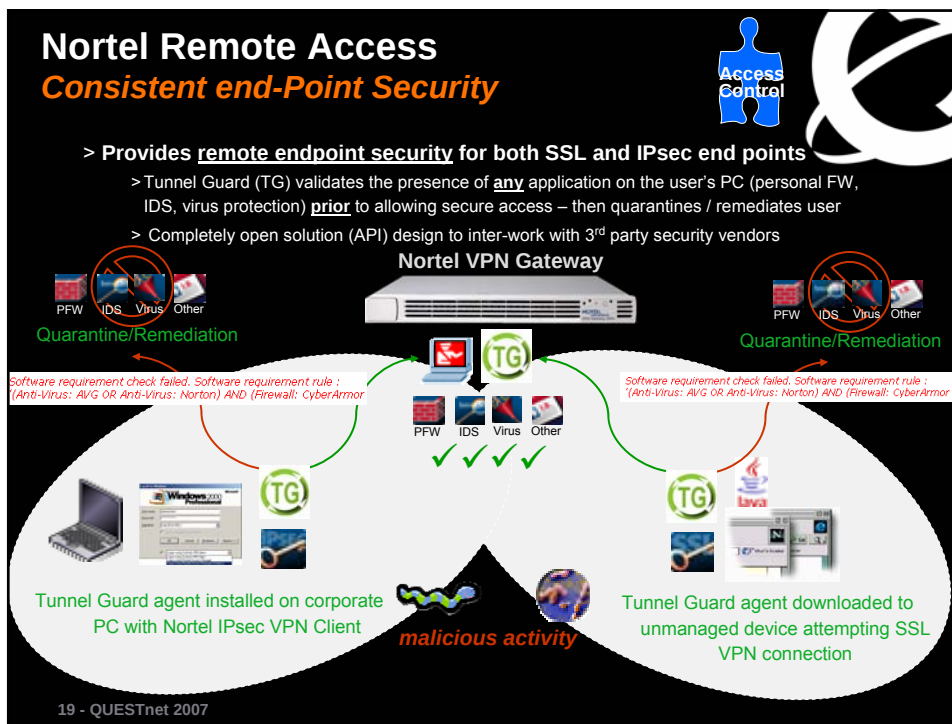
Secure Network Access Control

Clientless - High Level View Perfect for Education

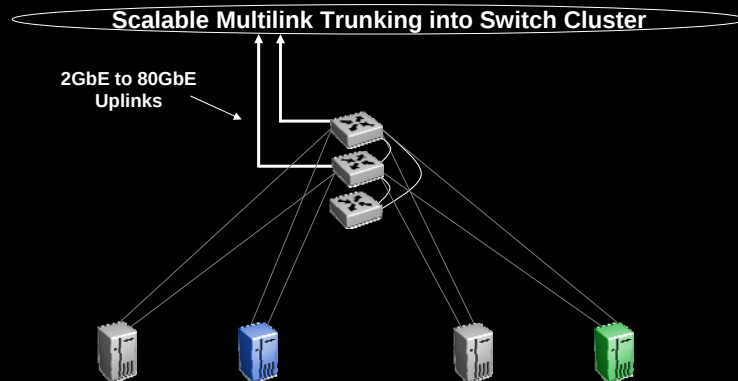
- Open access endpoint security for remote (IPSec/SSL), LAN and Wireless LAN users using fixed and mobile devices
- Evaluates compliance before network connection is made
 - Proactive checks to allow network access only by compliant devices
 - Reactive checks to detect and isolate non-compliant devices
- Seamless device quarantine/containment, remediation and repair
- Decreases risk of infected or vulnerable systems from connecting to the network,
- 802.1X EAPOL



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Vertical Stacking *Ethernet Infrastructure – Server Access Layer*

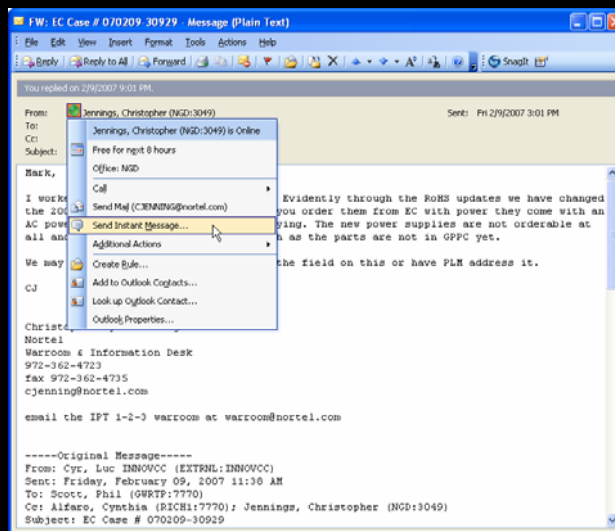


"Normal" Vertical Stacking

- Low latency between servers (9μs)
- Highly resilient stacking technology with scalable uplinks
- Must run cables to servers – difficult to manage

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Web Based Collaboration *Increasing Productivity & Mobility* *IPSEC & SSL*

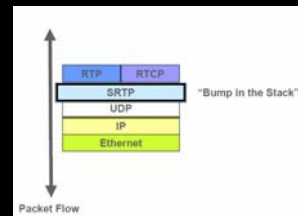


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Securing Multimedia



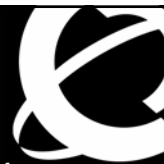
- Understand and pay attention to end to end Encryption
- Protection for VoIP/Multimedia infrastructure
 - Signaling path
 - Encryption
 - Protecting against man-in-the-middle attacks
 - Anti-spoofing and Denial of Service Protection
 - Stateful inspection
 - Media path – SRTP
 - Between two Nortel IP phones
 - Confidentiality (AES Encryption)
 - Authentication (HMAC-SHA1)
 - Replay Protection
 - Or other solutions
 - IPSEC & SSL still viable
 - SIP TLS



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Threat Protection System

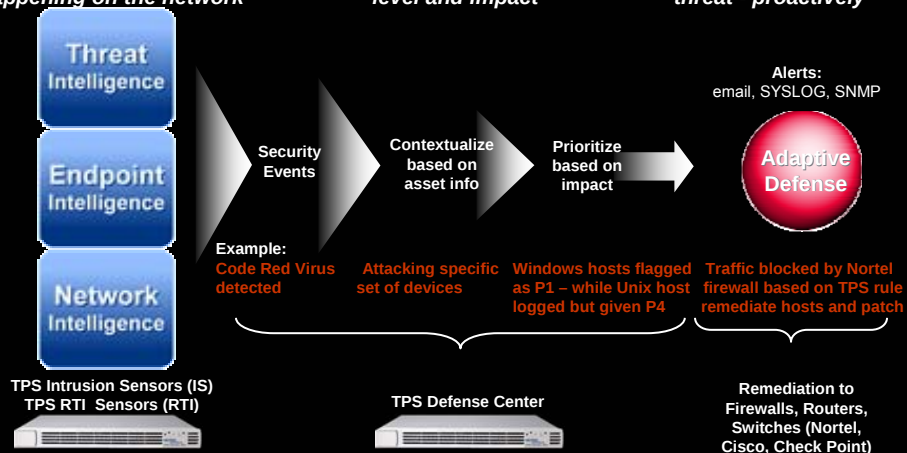
Gathering real-time data on threats & vulnerabilities



Discover what's happening on the network

Determine the threat level and impact

Defend against the threat - proactively

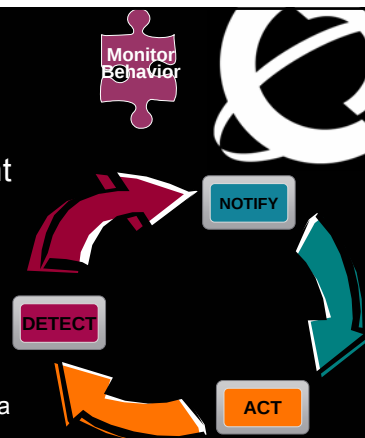


Provides customers a security assessment prior to deploying VoIP

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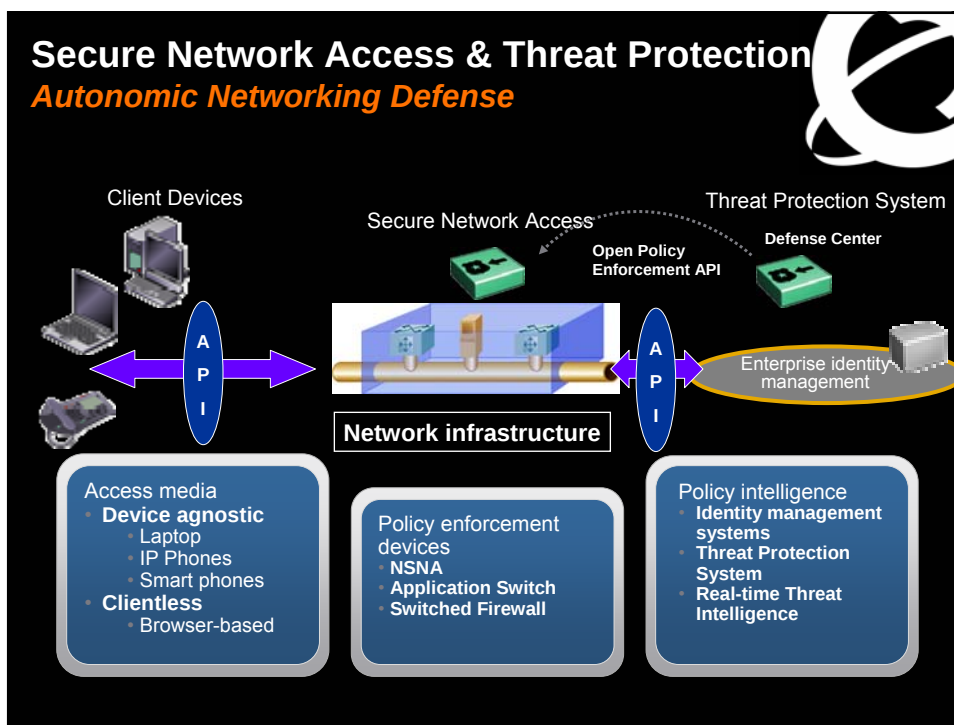
Monitoring - Leveraging IPFIX

- IPFIX (Netflow 9.x) flow management
 - Standard based implementation
 - L2 and above
 - Destination/source IP address
 - BGP, MPLS labels
 - Bytes In/Out
 - Passive measurement
 - uninterrupted collection of performance data
 - Collection
 - In flow collection
 - Statistical sampling
- Can be used for Autonomic Networking detecting and defending against internal attacks
 - IPFIX detects/reports, Net Mgmt is notified, Policy controller acts !



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Secure Network Access & Threat Protection *Autonomic Networking Defense*



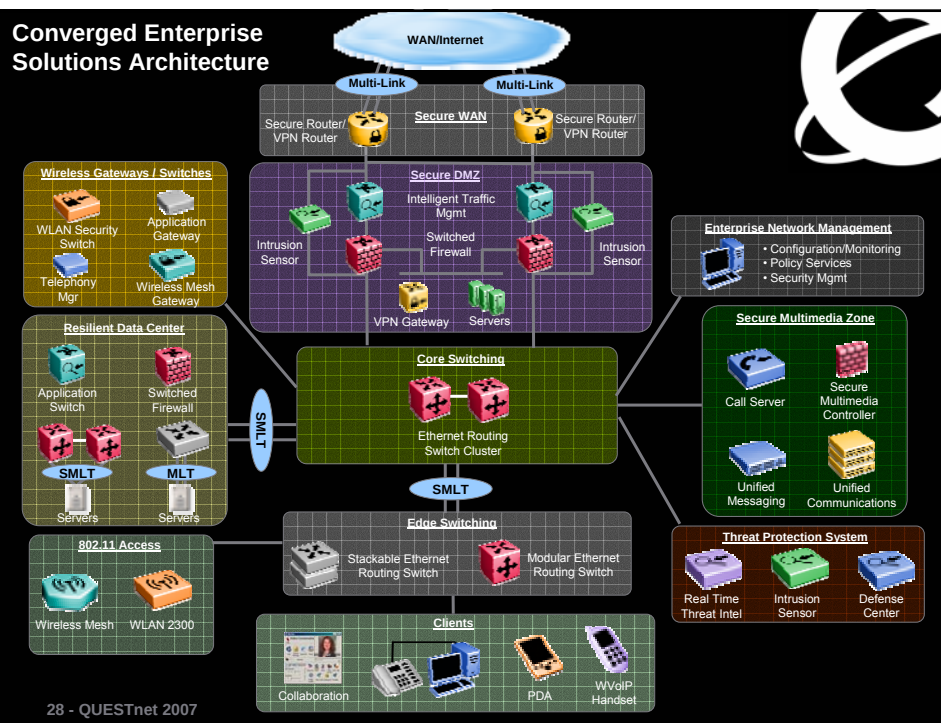
Secure Always-on Networking

"Best Practices"

- Eliminate as many (if not all) single point of failure
- Use Active/Active model for faster recovery and increased forwarding capacity
- Keep it simple, Resiliency $\neq$ Complexity
- Use Load Balancing, don't leave content idle
- Follow Best Practices recommendations : Converged Campus Solutions
- Ensure your Core & Data Center are protected
- Resiliency & Security go hand in hand
- Understand your business impact tolerance and apply it to your infrastructure
- Do not forget the WAN connectivity – Private or Public (Branch survivability)
- Don't get locked in – Ensure inter-operability and easy transition
- Review Converged Campus Solutions Guide
 - <http://www.nortel.com/>
 - Search for "Converged Campus Solutions Guide"
- Tolly Reports Web pages
 - http://www.nortel.com/promotions/converged_network_infrastructure/

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Converged Enterprise Solutions Architecture



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